



# Channel News & Analysis

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CONTENT MANAGEMENT TECHNOLOGIES

EDITOR

## INDUSTRY AWARDS

### 2006 Channel Connection Award Winners Announced

(Erie, PA) — Winners of the seventh annual Channel Connection Awards were recognized at a special ceremony held at AIIM Expo 2006 at the Pennsylvania Convention Center in Philadelphia.

Distributed by *Business Solutions*, the Channel Connection Awards recognize VARs and integrators

for outstanding content management technology installations that demonstrate integration complexity and deliver ROI.

MTM International (Verona, WI) won the Innovative Content Management Installation Award for a solution it implemented for Exelon Nuclear. The system allows the power provider to quickly capture, archive, and access images of more than 300,000 work orders, surveillance reports, and other vital documents on a daily basis.

BizTech Solutions, Inc. (Freehold, NJ) took home the Innovative Healthcare Installation Award for the system it developed for Cooley Dickinson Hospital. The solution reduced the paper handling

requirements for the hospital's insurance billing coders by nearly 90%.

Computing System Innovations' (Orlando, FL) installation for the Marion County Clerk of the Circuit Court earned the

Innovative Government Installation Award. The solution allowed the clerk's office to comply with a

Florida state mandate by automatically identifying and removing private information from 7 million pages of official records in only seven weeks.

IMR Limited (Camp Hill, PA) won the Innovative Banking/Finance Installation Award for the solution it developed for the Pennsylvania Department of the Treasury. The system performs preaudit, disbursement, reconciliation, replacement, printing, electronic transfer, and redeposit of checks for the state's Supplemental Security Income program. After an initial \$2 million investment, Pennsylvania saved more than \$12 million from January to June 2005.

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