

# Panasonic Partners with BizTech Solutions Inc.

***Alliance delivers document management digital solutions for businesses of all sizes***

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NEWARK, N.J.--([BUSINESS WIRE](#))--Panasonic, a provider of industry leading document management and imaging solutions, today announced they will work with BizTech Solutions Inc. to provide innovative and affordable scanning solutions for many traditionally paper-based manual processes. Now, by using BizTech's powerful INDICIUM Capture software in conjunction with Panasonic document scanners, customers in businesses of all types and sizes can quickly and easily capture, index and import paper files into a variety of electronic content management systems including SharePoint and BizTech's INDICIUM Document Management System.

Panasonic document scanners are some of the fastest and most reliable hardware products on the market and backed by the industry's most aggressive warranty plans. Panasonic offers a full line of industry leading scanners that are competitively priced, highly reliable and compatible with a wide variety of applications, including INDICIUM Capture. Customers can also take advantage of additional support offered through this relationship such as installation set-up, configuration and training.

"Through our relationship with BizTech, one of the industry's leading software solutions providers, both customers and resellers now have access to world-class content management and business process automation software in addition to the fast and efficient Panasonic scanners that feed them," said Peter Bedell, Senior Business Development Manager, Panasonic Systems Corporation of North America. "By partnering, we can offer a combination of hardware and software that is as affordable as it is powerful."

"BizTech is pleased that our INDICIUM Capture software is now available with Panasonic document scanners," said Hal Petschke, Vice President of Business Development at BizTech. "Panasonic brings the speed and reliability from a hardware perspective, and our capture software provides the tools and flexibility to achieve any number of process automation possibilities."

## **Panasonic Solutions for Business**

Panasonic delivers reliable business technology solutions that connect data with decision makers to drive better outcomes—for our customers and our customers' customers. Panasonic engineers reliable products and solutions that help to create, capture and deliver data of all types, where, when and how it is needed. The complete suite of

Panasonic professional solutions for government and commercial enterprises of all sizes addresses unified business communications, mobile computing, security and surveillance, retail point-of-sale, office productivity, visual communications (projectors, displays, digital signage) and HD video production. Panasonic solutions for business are delivered by Panasonic System Communications Company of North America, a division of Panasonic Corporation of North America, the principal North American subsidiary of Panasonic Corporation.

All brand and company/product names are trademarks or registered trademarks of the respective companies. All specifications are subject to change without notice. Information on Panasonic solutions for business can be obtained by calling 877-803-8492 or at [us.panasonic.com/business-solutions](http://us.panasonic.com/business-solutions).

#### **About BizTech Solutions, Inc.**

BizTech Solutions, Inc., a New Jersey based Corporation, is work process automation solution provider specializing in content/document management and capture solutions. As a **Gold Certified ISV Managed Microsoft Partner**, BizTech provides innovative departmental and enterprise-wide solutions to reduce operating costs and increase cash flow and compliance. Learn more about BizTech at [www.forbiztech.com](http://www.forbiztech.com).

#### **About Panasonic Corporation of North America**

Panasonic Corporation of North America provides a broad line of digital and other electronics products and solutions for consumer, business and industrial use. The company is the principal North American subsidiary of Osaka, Japan-based Panasonic Corporation and the hub of Panasonic's U.S. branding, marketing, sales, service and R&D operations. In Interbrain's 2014 annual "[Best Global Green Brands](#)" report, Panasonic ranked number five overall and the top electronics brand in the report. As part of continuing sustainability efforts, Panasonic Corporation of North America relocated its headquarters to a new facility, built to meet LEED certification standards, adjacent to Newark Penn Station in Newark, NJ. Learn more about Panasonic at [www.panasonic.com](http://www.panasonic.com).

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