



Providing Innovative Business Process Solutions

**Trust.** Very simply, it's what we earn from our clients by continually scanning the market for the best available technologies to create solutions to meet their business needs.

~ Doane Hadley, Founder & President of BizTech Solutions, Inc.

Since the year 2000, we have been solving our clients' process automation challenges by combining technological innovation, collaboration, and integration expertise. Working with some of our clients for more than a decade, we've help bring them from paper-bound to paperless, and from desktop to mobile computing—all while enabling them to reduce operating costs and increase cash flow.

Our award-winning solutions are hard at work in a variety of industries including insurance, banking, financial services, higher education, distribution, retail, transportation, telecommunications, utilities, manufacturing, and federal & local government. Our subsidiary, BizTech Healthcare Solutions, Inc., is dedicated to providing integrated work process automation solutions created specifically for the healthcare industry.

**We are a single source supplier of enterprise products & services for:**

- Document & Data Capture
- Content & Document Management
- Workflow Solutions
- Hardware/Consumables Sales & Support
- Forms Processing & Mobile Forms Solutions
- Application Development Services
- Legacy System Integration

*BizTech Solutions, Inc. is prequalified, via competitive bid, by the U.S. government (GSA Schedule 70, GS-35F-0610P, GS-35F-0858N), as well as numerous state governments (OFF27), to provide document capture/management and workflow products, analysis and implementation services, scanning/imaging components, and software/hardware maintenance at an enterprise level.*

Scanning the technology market for the best available hardware and software products and tools, we research new offerings with our clients' needs foremost in mind. Our partnerships with industry leaders allow us to bring together the best in class products and services to develop tailored solutions to meet your business needs.

***Our goal is to enable you to implement leading edge solutions quickly and cost effectively, while protecting your investment in existing systems. Keep the learning curve short to maximize user acceptance.***

**Why BizTech?**

- Microsoft Gold Certified, ISV Managed Partner, specializing in SharePoint and .NET Development
- TAWPI Award finalist for "Innovative Solution of the Year"
- "Top Kodak Reseller in Healthcare"
- Channel Connection Award for "Innovative Healthcare Installation"
- Kofax Award for "Best Competitive Replacement"
- Decades of experience integrating process and content management technologies
- Certified to install, support, and extend every product we represent
- 24x7 availability to train and support



ISV/Software Solutions

## Success Stories

### Healthcare Coding @ Berkshire Health Systems:

BizTech's **ProMed for Coding** solution provides a unified user interface for coding staff in the Hospital's Emergency Department; linking data from Meditech, images in Valco and records within 3M. It delivers all the information the coders require to complete the coding process, while eliminating the backend batch processing of data between Meditech and 3M, and saving 24-48 hours in their revenue cycle.

### Document Management Platform Modernization @ HETCO:

BizTech's team migrated the existing near-obsolete system to the more robust and strategic **INDICIUM** platform for this global energy trading company. Existing application functionality and integration was replicated with INDICIUM to eliminate the need to re-train HETCO users around the world. Integrated workflow applications were added to further streamline global processing of energy trades.

### Digital Mailroom and Intelligent Workflow @ PPL Corp:

BizTech integrated two great products into one great solution to enable PPL Corporation to capture and process 1.2M pages of vendor invoices from thousands of vendors each year. BizTech's **OIU (OPEX Import Utility)** links **OPEX Scan Stations** with **Kofax's Ascent Xtrata Pro** to automate high-volume invoice processing, while reducing labor costs and eliminating processing backlogs.

### Patient Registration Scanning @ Cooley Dickinson Hospital:

BizTech's **ProMed Patient Registration Scanning** provides patient document scanning at registration without any additional data entry. This solution streamlines the process by eliminating the photocopying of patient documents and providing the framework to standardize the capture of patient data during registration.

## What to look for in a Solutions Integrator...

**SUCCESSFUL:** BizTech clients realize measurable improvements in their processing cycles, and have proudly presented their success stories at industry forums.

**COST-CONSCIOUS:** One of our primary rules for developing solutions is to keep costs in check by protecting our clients' investment in their existing systems.

**RELIABLE:** We've been working with many of our clients for over ten years, providing ongoing customized support as well as education on new technologies to further improve their business processes.

**RESOURCEFUL:** We maintain partnerships with providers of leading software and hardware manufacturers to bring you the best in the industry, tailored to meet your business needs. These include: **ABBYY, Alliance Storage Technologies, Fujitsu, Imation, INDICIUM Software, Kodak, Kofax, MiCo, and OpenText.**

**KNOWLEDGEABLE:** We are experts in the design, integration, and support of enterprise/departmental solutions incorporating document and data capture, content management, mobile computing, compliance, ERP, and Line of Business applications.

Our certified engineers and developers provide analysis, design, development, and "first call" support services from offices throughout the United States. They maintain key industry certifications, such as Microsoft Solutions Developer, DBA, Applications Developer, Systems Engineer and Systems Administrator.

Our Business Analysts possess over 100 years of combined experience spanning an array of industries, government and education. They hold certifications in Business Intelligence, Document Integration Architecture, Integrated Portal Technologies, and Small Business Manager Financials. They are also trained in Change Management, Business Process Discovery, and Business Requirements Engineering methodologies.



For more information, please contact BizTech Solutions, Inc. Tel: 732.761.2880 ▪ Fax: 732.761.3936 ▪ [www.forbiztech.com](http://www.forbiztech.com)

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